

THE ASSOCIATION OF KENYA INSURERS

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Wednesday, 7th April 2021

AKI CIRCULAR NO.49/04/TMG/2021

**TO: CHIEF EXECUTIVE OFFICERS
ALL MEMBER COMPANIES
ASSOCIATION OF KENYA INSURERS**

Ladies and Gentlemen,

RE: AKI INSURANCE INDUSTRY REPORT 2020

We are in the process of preparing the Insurance Industry Annual Report for the year 2020. To facilitate the preparation of the report, please send a copy of your **audited annual report & financial statements for the year 2020** to info@akinsure.com and copy to Zachary.Ochieng@akinsure.com.

Please also send the following information if the same is not included or annexed to the annual report and financial statements.

1. Revenue Accounts with data captured per business class
2. Life Insurance business distribution per class (using the attached templates)

Yours faithfully,


**T. M. GICHUHI
EXECUTIVE DIRECTOR**

ASSOCIATION OF KENYA INSURERS
DISTRIBUTION FOR ORDINARY LIFE INSURANCE BUSINESS PER CATEGORY AND PER CHANNEL - YEAR 2020

ORDINARY LIFE	TOTAL PREMIUM		ENDOWMENT		TERM ASSURANCE		WHOLE LIFE		UNIT LINKED		CREDIT LIFE		ANNUITY***	
	Gross Premium	No. of lives	Gross Premium	No. of lives	Gross Premium	No. of lives	Gross Premium	No. of lives	Gross Premium	No. of lives	Gross Premium	No. of lives	Gross Premium	No. of lives
Brokers														
Tied Agents														
Independent Agents														
Banc assurance														
Direct Business														
Saccos														
Others (please specify)														

*** confirm if your Annuity business is captured under Group Life or Ordinary Life.

DISTRIBUTION FOR GROUP LIFE INSURANCE BUSINESS PER CATEGORY AND PER CHANNEL

GROUP LIFE	TOTAL PREMIUM		GROUP LIFE SCHEMES		GROUP MORTGAGE / CREDIT		GROUP LAST EXPENSE		ANNUITY***	
	Gross Premium	No. of schemes	Gross Premium	No. of schemes	Gross Premium	No. of schemes	Gross Premium	No. of schemes	Gross Premium	No. of schemes
Brokers										
Tied Agents										
Independent Agents										
Banc assurance										
Direct Business										
Saccos										
Others (please specify)										

*** confirm if your Annuity business is captured under Group Life or Ordinary Life.

DISTRIBUTION FOR PENSION BUSINESS PER CATEGORY AND PER CHANNEL

PENSION	TOTAL CONTRIBUTIONS		GROUP SCHEMES		PERSONAL PENSION PLAN		UMBRELLA SCHEMES	
	Total Contributions	No. of schemes	Total Contributions	No. of schemes	Total Contributions	No. of schemes	Total Contributions	No. of schemes
Brokers								
Tied Agents								
Independent Agents								
Banc assurance								
Direct Business								
Saccos								